A two-day event where online and onsite teams participate in AI-assisted negotiation simulations and collaborate to tackle climate change challenges.

A high-stakes global negotiation challenging participants to develop innovative, AI-assisted strategies to address urgent and complex issues.

Teams receive expert coaching on climate policy and AI-assisted negotiation, providing them with the knowledge and tools to excel in the Challenge.

Hosted by a leading Harvard research center in human-computer interactions, renowned for advancing innovative solutions in AI-driven collaboration.

2025 Harvard Simulation Theme

Negotiating the Transition from Fossil Fuel

The 2025 Harvard event focuses on transitioning away from fossil fuels, highlighting the divide between vulnerable nations and those reliant on fossil fuel economies. Negotiation teams will explore sustainable pathways, balancing costs, power dynamics, and global collaboration to address climate change, emphasizing AI's role in fostering data-driven, ethical solutions.

Existential Stakes: Participating teams will address the divide between nations most vulnerable to climate change impacts and those dependent on fossil fuel production or consumption.

Key Objective: Explore sustainable transition pathways, recognizing that effective climate action requires reducing reliance on fossil fuels.

Core Challenge: Navigate the unequal distribution of costs and benefits, balance power dynamics, and foster international cooperation to create innovative and equitable solutions.

Simulation Goal: Focus on both practical outcomes and understanding the complexities of global collaboration and conflict in addressing climate change.

AGENDA OF THE EVENT   Saturday 8 March, 2025

Morning - Public Sessions

9h00   KEYNOTES

9h30   EXPERT PANEL ON CLIMATE NEGOTIATION

10h30   EXPERT PANEL ON AI IN NEGOTIATION

11h30   NEXT STEPS - CLOSING OF PUBLIC EVENT

Afternoon - Closed Sessions

13h00   TEAM BRIEFINGS ON RULES AND PROCESS

13h30   INDIVIDUAL COACHING SESSIONS

15h00   END OF PREPARATION

15h30   JURY BRIEFING

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AGENDA OF THE EVENT   Sunday 9 March, 2025

Morning - Closed Sessions

9h00   WELCOMING PARTICIPANTS

9h30   ROUND 1 OF SIMULATION

11H00   ROUND 2 OF SIMULATION

12H30   JURY DELIBERATION

Afternoon - Closed Sessions

13h00 ANNOUNCEMENT OF FINALISTS

13H30 FINAL ROUND OF SIMULATION

15h00 END OF SIMULATION - JURY DELIBERATION

15h30 AWARD CEREMONY

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HOW TO PARTICIPATE

Step 1: Craft Your AI Assistant: Access the AI Negotiation Gateway, a free platform with video tutorials and live sessions to help you create and customize your first AI Assistant for complex negotiations (requires OpenAI ChatGPT Plus subscription).

Step 2: Create a team of 3–5 members, including a designated coordinator, to participate in the AI Negotiation Challenge and collaboratively address real-world negotiation challenges.

Step 3: Submit an Application: Complete one application per team, detailing team members, their roles, and interests. The coordinator handles application submission, communication, and payment of the team fee.

Step 4: Prepare for the Global Simulation: Accepted teams gain access to necessary resources and expert coaching to prepare for the global negotiation simulation.

Step 5: Join the event online or onsite on 8 - 9 March.

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COMMUNITY SUPPORT CONTRIBUTION

Membership Fee: USD 60 per team member for a three-month subscription to **the AI Negotiation Network**

Team Requirements: 3–5 members per team.

Payment Terms: Payment required at registration.

Three-month subscription includes:

- **AI Assistant Development:** Video tutorials, live customisation sessions, AI Labs, and Tech Cafés with machine learning experts.
- **Workshops and Simulations:** Peer workshops, monthly simulations, and access to speaker series with negotiation experts.
- **Challenge Participation:** Case study, team coaching, and access to all events and simulations in the selected Challenge.
- **Platform Access:** Three-month subscription to the AI Negotiation Network, including resources, activities, and coordination support

Sponsorship available (conditions apply):

- Participating teams from least developed countries.
- Graduate students from recognised universities.

ABOUT THE ORGANISERS

Frontline Associates Training Center (FATC), established in 2023, empowers negotiation professionals by combining AI-assisted tools with collaborative practices to address global challenges like climate change, social divides, and humanitarian crises. With advanced courses and a supportive community, FATC equips practitioners to analyze complexities, foster trust, and develop impactful strategies, while meeting the growing demand for AI-driven negotiation tools and simulation platforms.

The Data to Actionable Knowledge (DtAK) lab at Harvard SEAS, established in 2023, leads interdisciplinary research on the impact of AI in negotiation. By leveraging large language models (LLMs), DtAK explores how AI can support negotiators in synthesising unstructured information and improving decision-making processes. Its research focuses on understanding human-AI interactions in negotiation, combining traditional and modern AI approaches for reasoning tasks, and ensuring ethical, responsible AI use in risk-sensitive environments.

CEMUNE has provided since 2014 expert training and advisory services to COP Presidencies, UNFCCC, and other global organizations, contributing to landmark agreements like the Paris Agreement. Committed to fostering collaboration among policymakers, private sector actors, and civil society, CEMUNE equips stakeholders with the skills, knowledge, and strategies needed to achieve transformative global sustainability agreements and implement them effectively.

AI NEGOTIATION CHALLENGE

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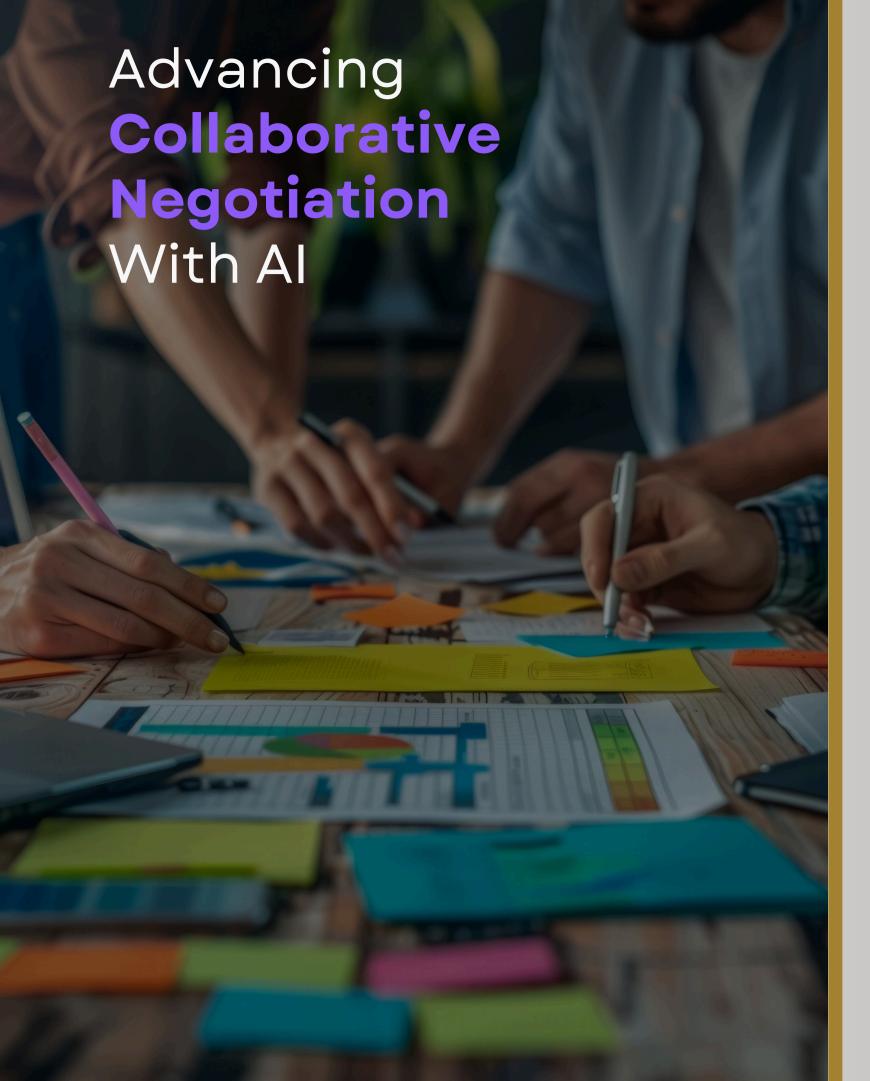**School of Engineering**
and Applied Sciences

Under the leadership of Professor Annie Chaloux and Researcher Philippe Simard, researchers and students from the **École de politique appliquée of the Université de Sherbrooke** play a pivotal role in shaping the case study for the Global Simulation on transitioning away from fossil fuels. Their efforts focused on crafting a comprehensive, multifaceted scenario that incorporates economic, political, and social dimensions of this critical global challenge. By integrating cthe latest research and practical insights, the team ensure the simulation will provide participants with a realistic, dynamic environment to explore the complexities of achieving sustainable energy transitions.

The Harvard Humanitarian Initiative (HHI) advances humanitarian response through research, education, and innovation. With a strong history of developing technologies to improve crisis response, HHI has been instrumental in enhancing decision-making and aid delivery in disaster and conflict settings. It also examines the impacts of climate change on humanitarian efforts, focusing on how environmental shifts exacerbate vulnerabilities and demand adaptive strategies. By supporting the AI Negotiation Challenge, HHI demonstrates its commitment to fostering innovation and mobilizing the Harvard and global humanitarian communities to tackle complex, interconnected challenges.

The AI for Good platform, led by the International Telecommunication Union (ITU), is a global initiative dedicated to leveraging artificial intelligence to advance the United Nations' Sustainable Development Goals (SDGs). By fostering collaboration across sectors, it promotes innovative AI solutions to tackle global challenges such as health, climate change, and humanitarian response. Its support for the AI Negotiation Challenge highlights its commitment to exploring AI's potential in addressing complex global issues, fostering innovation in negotiation processes, and advancing solutions that promote equitable and sustainable outcomes.

Advancing
Collaborative
Negotiation
With AI

AI NEGOTIATION CHALLENGE

For more information, please contact:

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