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AI Negotiation Challenge: Instructions to Applicants

Hosted by the Geneva Graduate Institute | 23–24 May 2025

How to Apply for the AI Negotiation Challenge – Geneva Edition (V2 March 2025)

Here are step-by-step instructions to apply and register to the AI Negotiation Challenge:

Step 1: Form or Join a Team

To participate in the Geneva edition of the AI Negotiation Challenge, the first step is to **form a team**.

- Each team should be composed of **a minimum of three and a maximum of five members** who are either professionals in the fields of negotiation, mediation, or policy-making, or graduate students specializing in a related domain.
- Teams must designate a **Team Coordinator** to lead communications and oversee preparation.

Step 2: Submit an Application

Once your team is formed, the **Team Coordinator** should complete the [official application form](#) thoroughly, ensuring that all required fields are filled out clearly and accurately.

- [Applications](#) will be reviewed starting **15 April 2025**.
- Acceptance is on a rolling basis until the event is full.
- Information from the application will be used to give participants access to the platform and allocate roles in the simulation. The team membership may be altered by the Team Coordinator.

Step 3: Register for the AI Negotiation Network

Once accepted, the Team Coordinator will receive instructions to register the team on the [AI Negotiation Network platform](#). This only needs to be done once per team.

Registration Fees

- Team Access: USD 180 for a team of 3 to 5 members which includes:
 - Full access to live and recorded tutorials on the platform
 - Participation in the global online simulation (May 23–24)
 - Coaching and expert support
 - 90-day access to the platform and all preparatory materials
- Payment must be made in full by the Team Coordinator at the time of enrollment. One receipt will be issued per team.
- Individual Access: USD 60 per person
 - Individuals may alternatively register to the AI Negotiation Network platform separately, but must be part of an already accepted team to join the simulation.
- Discounts are available for LDCs nationals and graduate students.
 - See the [Registration Fee](#) note for more details.
 - Please write to info@fraonline-associates once accepted to obtain the discount coupon code. Picture of national passport or evidence of enrolment may be required.

Important Notes:

- Each team member will receive their own login, based on the coordinator's registration details.
- Registration fees are non-refundable.
- Teams will need an OpenAI ChatGPT Plus subscription (USD 20/month) to build their AI assistant. This is not included in the registration fee.

Step 4: Start Crafting Your AI Assistant

From **April 15**, team members fully registered will gain access to recorded tutorials to help:

- Build and customise their own GPT-based AI assistant
- Practice negotiation planning and analysis using AI tools
- Refine their strategies in preparation for the simulation

Step 5: Receive Your Mandate & Coach

On **May 12th**, each team will be:

- Assigned to represent a **State or Civil Society Organization** in the fictive international negotiation on **irregular migration in the Euro-Mediterranean zone**
- Invited to a series of live sessions to test their AI Assistant (dates to be confirmed)
- Paired with a **dedicated coach** from the FATC community to support their final preparations

Please note: Teams may be assigned to represent a party whose values or mission differ from their own perspectives. This deliberate assignment is intended to foster the ability to develop flexible, AI-supported negotiation strategies across a wide range of viewpoints. It also emphasizes that the simulation is entirely fictitious—teams participate as part of a role-playing exercise and do not represent their own real world views or institutions.

Step 6: Engage in the Simulation – May 23 - 24

On May 23 - 24, all registered teams will participate in the AI Negotiation Challenge online global simulation. The exercise will simulate an international negotiation conference on irregular migration, allowing teams to apply their AI-assisted tools and methods in a dynamic, role-based environment.

A hybrid opening session and closing award ceremony will be held in Geneva at the Graduate Institute, offering both online and in-person participants a chance to connect, reflect, and celebrate their work.

For more information, please contact:

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