



AI Negotiation Challenge: Instructions to Applicants

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1. Begin your journey by crafting and testing your first AI Assistant

The FATC offers you access to the **AI Negotiation Gateway**, a free platform, a high-value resource providing essential AI skills and tools for negotiation. It features comprehensive video tutorials and live sessions with advanced users to guide you in customising your first AI Assistant to engage in complex negotiations. Please note that all participants will need to purchase a subscription to **OpenAI Chat GPT Plus** to customise and update their AI model to fit their needs as negotiators.

2. Form a team to engage in the global simulation

Once you crafted your first AI Assistant, we encourage you to form a dynamic team of 3 to 5 members to engage in the AI Negotiation Challenge, including:

- A designated team coordinator to connect with FATC organisers and plan the engagement.
- Committed friends and colleagues to learn and collaborate on a real-world negotiation to address global challenges through the effective and responsible use of AI.

4. Fill an application form

Applications are accepted on a rolling basis until the specific event is full. The application process requires submitting the names of all team members, along with the designated team leader. The team leader will take responsibility for planning and coordinating the team's preparation for the AI Negotiation Challenge with the support of FATC and its expert coaches, as well as submitting the application and maintaining communication with the organisers. Additionally, teams should explain the motives of their members and their areas of interest to effectively put their AI Assistant into negotiation practice. Please note:

- There should be only one application per team
- The team coordinator should use the application link provided to register.
- Once accepted, the team coordinator will receive the link to register the team to the event and platforms.
- Payment of the participation fee is due at registration.

5. Join the AI Negotiation Network!

All accepted teams gain access to the **AI Negotiation Network**, a membership platform hosted by FATC, for a period of three months (extendable) where they can:

- Collect all the necessary information and case material for their selected global simulation.
- Coordinate with FATC and seek the support of negotiation coaches to prepare their simulation.
- Engage in peer workshops and AI labs.
- Share insights and strategies with practitioners worldwide.
- Access other advanced resources to enhance their skills.
- Explore additional opportunities to collaborate, innovate, and grow as leaders in AI-assisted negotiation.

For more information, please contact:

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